

INVESTOR CONFERENCE

# CONNECTING THE WORLD WITH ENGINEERED SUBSTRATES

Barcelona | February 2024

# DISCLAIMER

This document is provided by Soitec (the "Company") for information purposes only.

The Company's business operations and financial position are described in the Company's 2022-2023 Universal Registration Document (which notably includes the 2022-2023 Annual Financial Report) which was filed on June 14, 2023 with the French stock market authority (Autorité des Marchés Financiers, or AMF) under number D.23-0482, as well as in the 2023-2024 half-year financial report released on November 15, 2023. The French version of the 2022-2023 Universal Registration Document and the 2023-2024 half-year financial report, together with English courtesy translation for information purposes, are available for consultation on the Company's website (www.soitec.com), in the section Company - Investors - Financial Reports.

Your attention is drawn to the risk factors described in Chapter 2.1 (Risk factors and controls mechanism) of the Company's 2022-2023 Universal Registration Document.

This document contains summary information and should be read in conjunction with the 2022-2023 Universal Registration Document and the 2023-2024 half-year financial report.

This document contains certain forward-looking statements. These forward-looking statements relate to the Company's future prospects, developments and strategy and are based on analyses of earnings forecasts and estimates of amounts not yet determinable. By their nature, forward-looking statements are subject to a variety of risks and uncertainties as they relate to future events and are dependent on circumstances that may or may not materialize in the future. Forward-looking statements are not a quarantee of the Company's future performance. The occurrence of any of the risks described in Chapter 2.1 (Risk factors and controls mechanism) of the 2022-2023 Universal Registration Document may have an impact on these forward-looking statements. In particular, the future consequences of geopolitical conflicts, notably the Ukraine / Russia situation, as well as rising inflation, may result in greater impacts than currently anticipated in these forward-looking statements.

The Company's actual financial position, results and cash flows, as well as the trends in the sector in which the Company operates may differ materially from those contained in this document. Furthermore, even if the Company's financial position, results, cash-flows and the developments in the sector in which the Company operates were to conform to the forward-looking statements contained in this document, such elements cannot be construed as a reliable indication of the Company's future results or developments.

The Company does not undertake any obligation to update or make any correction to any forward-looking statement in order to reflect an event or circumstance that may occur after the date of this document. In addition, the occurrence of any of the risks described in Chapter 2.1 (Risk factors and controls mechanism) of the 2022-2023 Universal Registration Document may have an impact on these forward-looking statements.

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# AGENDA

#01
MOBILE COMMUNICATIONS
MEGATRENDS

#02 COMMUNICATIONS BEYOND SMARTPHONE

#03
PRODUCT
PORTFOLIO





# MOBILE COMMUNICATIONS MEGATRENDS

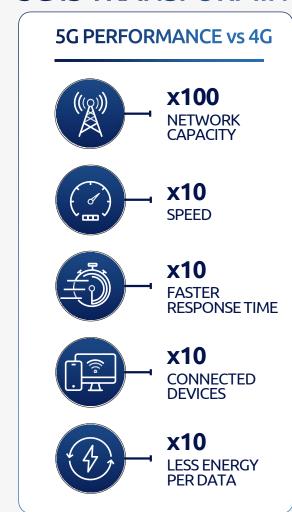


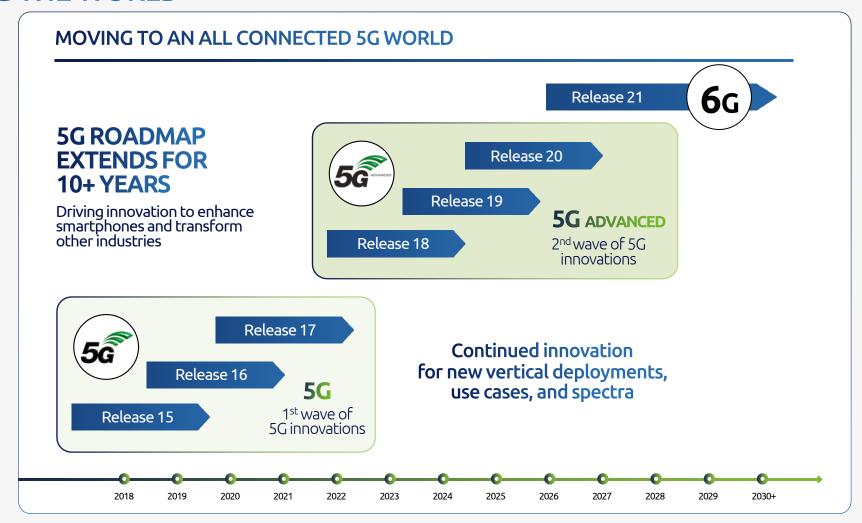






# **5G IS TRANSFORMING THE WORLD**





Source: Qualcomm, Ericsson







(3)



# **5G** SUSTAINED GROWTH IN GLOBAL MOBILE DATA TRAFFIC

#### 5G DATA TRAFFIC IN ACCELERATION BEYOND 2023 FIXED WIRELESS ACCESS AVERAGE DATA CONSUMPTION **5GMOBILE** SUBSCRIPTIONS CONNECTIONS PER SMARTPHONE 5.3B IN 2029 330M IN 2029 56GB / MONTH IN 2029



Public & private networks



Smart transportation



Massive IoT



Industry 4.0

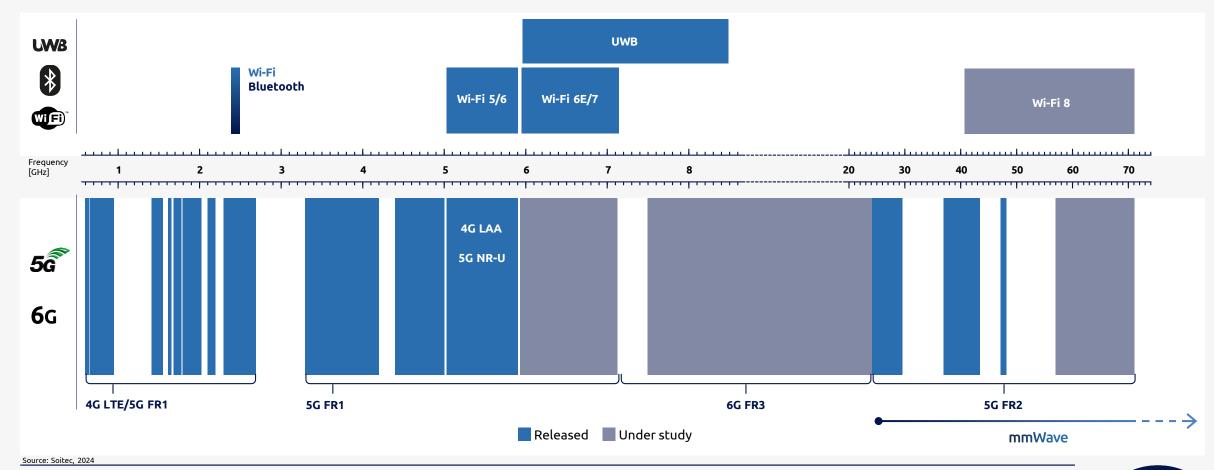
# 5G enabling significant data traffic growth Mobile data (5G) Mobile data (2G/3G/4G) 500 400 300 200 100 2018 2020 2022 2024 2026 2028

FWA (Fixed Wireless Access)

Source: Ericsson Mobility report November 2023

# MORE FREQUENCY SPECTRUM TO ACCOMMODATE AN INCREASING NEED IN DATA TRAFFIC

In the last 10 years, mobile data traffic has more than doubled on average every second year

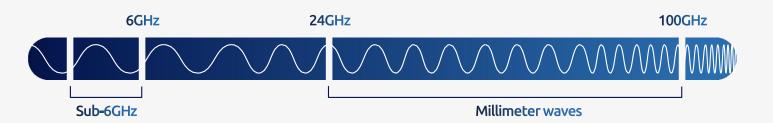






# **5G mmWave** EXPANDING 5G BOUNDARIES

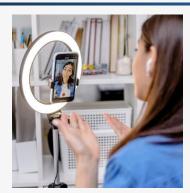
#### 25x MORE BANDWIDTH THAN 4G



#### HIGH DATA RATES AND LOW LATENCY FOR NEW USE CASES



Crowded area capacity



Last-mile fiber complement

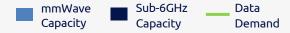


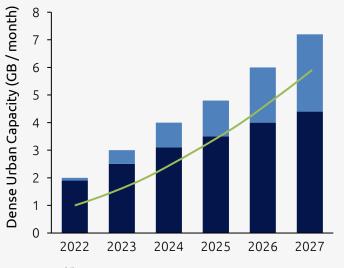
AR / VR everywhere



**5G Smart Factory** 

# 5G mmWave ENABLING SIGNIFICANT CAPACITY ADD-ON IN DENSE AREAS





Source: Mobile Experts

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# Wi-Fi 6 AND 7 – THE NEW PARADIGM FOR WIRELESS CONNECTVITY ENABLING ENHANCED USER EXPERIENCES

Wi-Fi 6 / 6E / 7 pave the way for new wireless connectivity Wi-Fi 8 is on the way

Driving innovation to enhance wireless connectivity for new experiences and extended range





**Extremely High Throughput**, ow latency and/or high reliabilit

low latency and/or high reliability for demanding applications from VR/AR to industrial IoT



Adding **1GHz spectrum in the 6GHz band** for higher quality of service (OoS) and secured connectivity



High-speed connectivity technology in 2.4GHz and 5GHz bands for **smartphone**, laptop, home, consolidating its place in smart home, wearables and automotive





Source: Soitec estimates



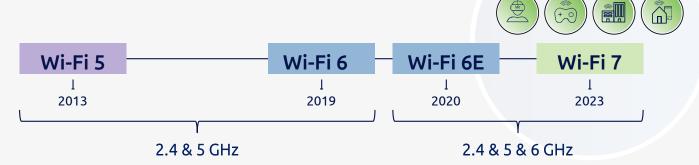




# Wi-Fi 7 – TRANSITION TO FASTER CONNECTIVITY



#### IMPROVED PERFORMANCE FOR Wi-Fi CONNECTIVITY **ADDRESSES NEW USES CASES**



Source: Soitec estimates, ABI 2023, Broadcom 2023 Note: x factors are on average, Wi-Fi 7 vs Wi-Fi 6













# THE INTELLIGENCE REVOLUTION MOVING BEYOND

# THE CONNECTIVITY REVOLUTION



#### **CURRENT APPLICATIONS**

- Computational photography
- Mobile gaming
- Voice assistant

#### **CLOUD AI LIMITATIONS**

- Latency
- Need for a reliable connection
- Privacy risk
- High power consumption in datacenters



#### **TODAY**

Source: Qualcomm



#### **FUTURE APPLICATIONS**



5G &

**SMARTPHONE** 

+ CLOUD & EDGE

5G Advanced

+ mmWave

Advanced computational photography



Desktop-level gaming on smartphone



Augmented virtual companion



Real-time language translation



On-device text and image generation

#### **BENEFITS OF EDGE AI**



Zero latency



No connection required

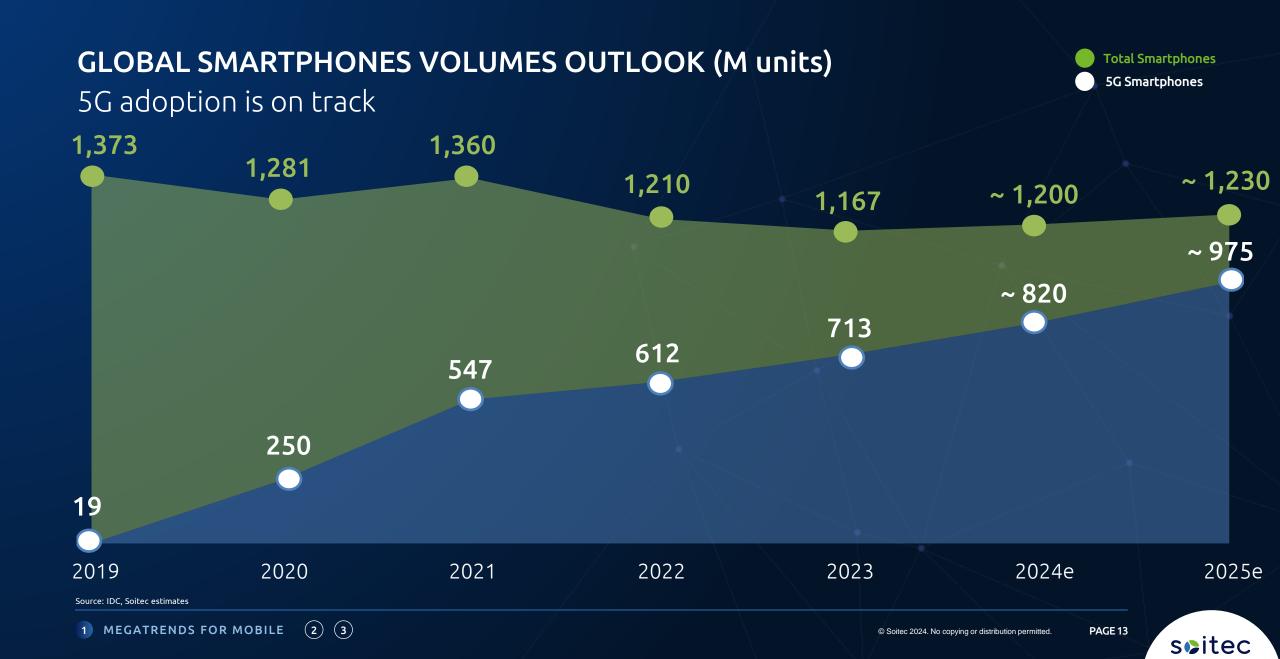


Privacy secured



Low power consumption

#### **TOMORROW**



# COMMUNICATIONS BEYOND SMARTPHONE



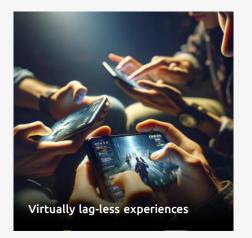
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# FIXED WIRELESS ACCESS – ENABLING FIBER TO THE HOME











Source: Soitec Estimates, Yole 2023

# WIRELESS CONNECTIVITY IN AUTOMOTIVE





**INFOTAINMENT** in-vehicle



Screen mirroring



Internet services Hands free voice Navigation system Multimedia streaming



**TELEMATICS** cloud ↔ vehicle satellite ↔ vehicle

OTA Update

Vehicle location

Optimum routing



Internet access Fleet utilization Media services

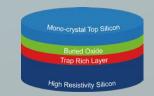


Dynamic traffic signage Connection to home Pedestrian warning

FD-SOI

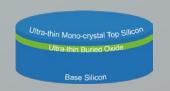


Driver assistance Remote control Keyless access



**RF-SOI** Extended High performance RFFE for connectivity, C-V2X & 5G in automotive

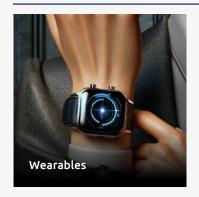
Extensive SoC solution from connectivity to MCU/PMU edge computing



# **NEXT GENERATION OF CONNECTED USER DEVICES**

RELIABLE, HIGH-BANDWIDTH & LOW-LATENCY CONNECTIVITY

#### APPLICATIONS EVOLVE TO BENEFIT FROM IMPROVED 5G ADVANCED TECHNOLOGY







# 5G Advanced and Wi-Fi 7 / 8 to support next gen user devices challenges



Low power consumption user devices for wearables



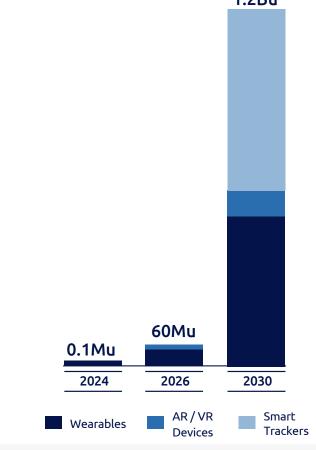
Low latency and extended throughput for next gen AR/VR



Higher location accuracy for personal trackers

#### NEXT-GEN USER DEVICES EMBEDDING 5G ADVANCED TECHNOLOGY



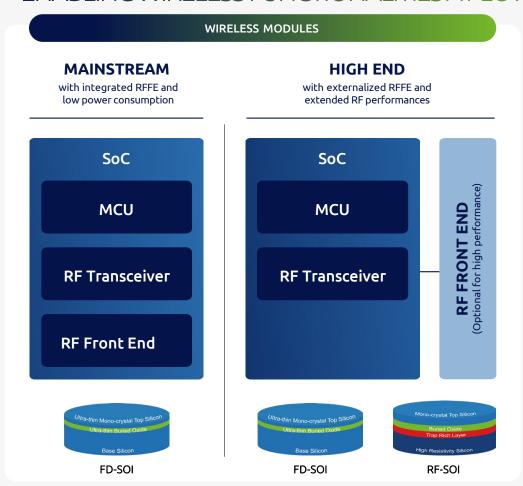


Source: ABI, 2023



## **WIRELESS CONNECTIVITY IN SMART DEVICES**

## ENABLING WIRELESS FUNCTIONALITIES AT LOW POWER CONSUMPTION



#### POWER EFFICIENT WIRELESS SOLUTIONS SUPPORTING A WIDE RANGE OF APPLICATIONS







## SOI ENGINEERED SUBSTRATES ENABLE BETTER SMART DEVICES

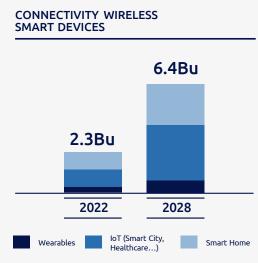


BATTERY POWER SAVINGS



INTEGRATION FROM SOC TO MODULE





Source: ABI, 2023



# NON-TERRESTRIAL NETWORK (NTN) CONNECTIVITY

#### **5G MOBILE**



New NTN bands standardized by 3GPP



Standard mobile phone with RFFE hardware add-on



Soitec Connect products as part of RFFE solution

# NTN SMARTPHONE SHIPMENTS



# **CUSTOMER PREMISES EQUIPMENT NON-TERRESTRIAL NETWORKS**



Fully integrated SoC solution reducing footprint



Smaller arrays and lower cost using Connect SOI



Connect SOI solution for low energy power consumption

#### **CPE NTN SHIPMENTS**



Source: ABI, 2023





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# PRODUCT PORTFOLIO



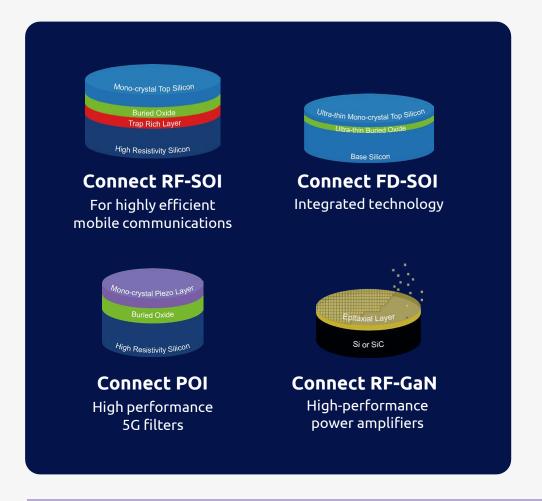


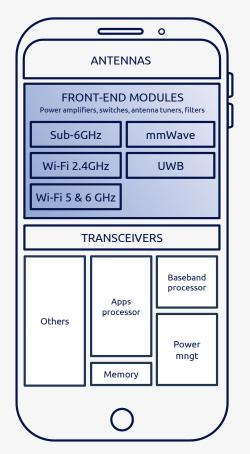






# SOITEC PRODUCT PORTFOLIO ENABLES BEST-IN-CLASS CONNECTIVITY A COMPREHENSIVE OFFER FOR Sub-6GHz & mmWave FRONT-END MODULES













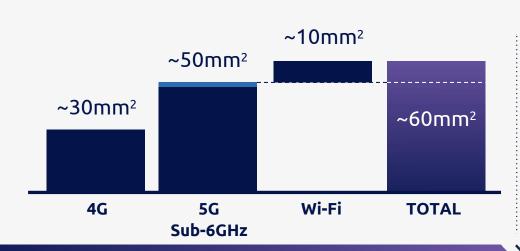
# **MOBILE CONTENT OPPORTUNITY** IN THE NEXT TWO YEARS IN mm2

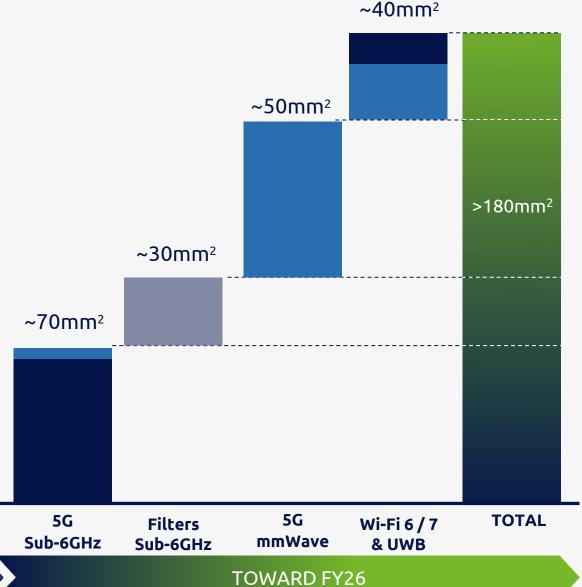
High-end smartphones

Connect RF-SOI

Connect FD-SOI

Connect POI







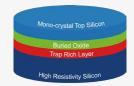




# **MOBILE PRODUCT PORTFOLIO CONNECT RF-SOI**

Connect RF-SOI embedded in 100% of 5G smartphones

# 300mm



#### **CONNECT RF-SOI EXPANDING LEADERSHIP INTO NEW 5G VERTICALS**









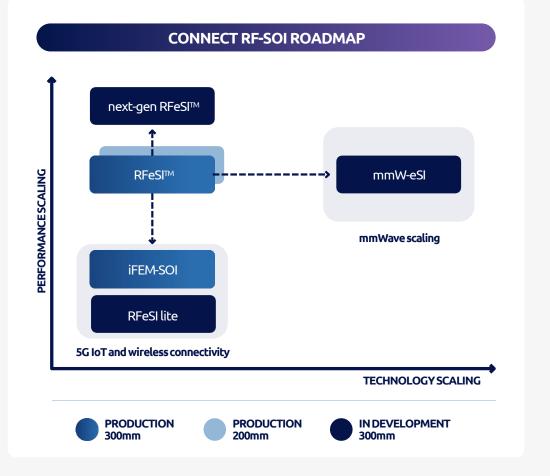
Fixed Wireless Access

Communications

Automotive & Industry 4.0

AR/VR

#### **OUR RF-SOI SUBSTRATES ENABLE 5G CONNECTIVITY OPTIMIZED FOOTPRINT BATTERY ENHANCEMENT POWER SAVING** WITH RFFE INTEGRATION











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# **MOBILE PRODUCT PORTFOLIO CONNECT FD-SOI**

### FD-SOI for mmWave endorsed by major smartphone OEMs



Samsung Galaxy S24



Google Pixel 8 Google Pixel 8 Pro



Google Pixel Fold



Samsung Galaxy A53



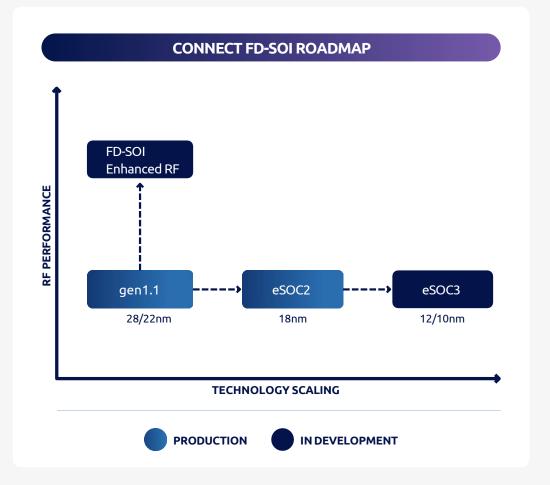
Google Pixel 7 Google Pixel 7 Pro



Google Pixel 6 Google Pixel 6 Pro

#### **OUR RF-SOI SUBSTRATES ENABLE HIGH QUALITY & EXTENDED >10% BATTERY OPTIMIZED FOOTPRINT** 5G mmWave LINK WITH DIGITAL SCALING **POWER SAVING**

300mm



Images source: store.google.com, motorola.com, samsung.com





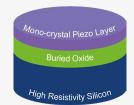






# **MOBILE PRODUCT PORTFOLIO CONNECT POL**





#### **NEW 5G CHALLENGES**

x10 Filter paths

x2 Bandwidth

x2 Power requirement

#### **FILTER CHALLENGES**

More multiplexing

High quality factor & better coupling factor

Better insertion losses

Better temperature stability

Manufacturing cost

#### **POI VALUE**

Insertion losses <1dB

x2 lower temperature drift

Simpler manufacturing

200mm scaling

Multiplexer die integration

x2 quality factor

Coupling factor up to 20%

process

# **OUR POI SUBSTRATES ENABLE**



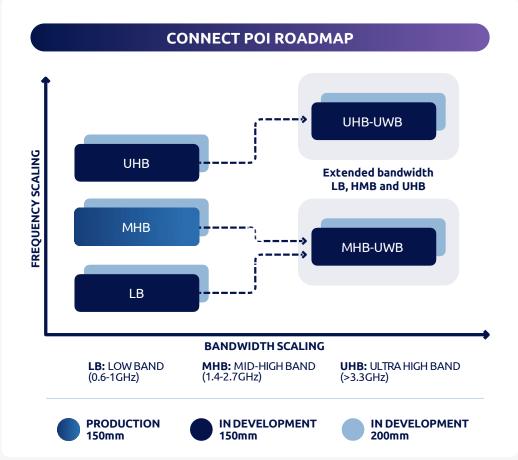
**BETTER FILTER PERFORMANCE** 



**BATTERY POWER SAVING** 



**OPTIMIZED FILTER BOM FOOTPRINT** 







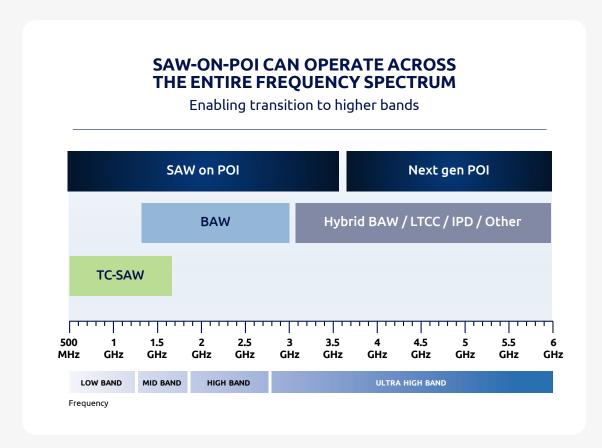








# **MOBILE PRODUCT PORTFOLIO** WHY CONNECT POI?



#### SAW-ON-POI ADDRESSES ALL 5G FILTER NEEDS

From higher selectivity to lower insertion losses, enhanced frequency stability and easier multiplexer integration



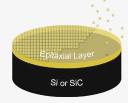






# **MOBILE PRODUCT PORTFOLIO CONNECT RF-GaN**







**GaN** technology is a standard for RF power amplifiers in 5G MIMO base stations

**GaN-on-Silicon** is penetrating 5G base station market for 5G radio cost reduction



GaN technology will meet new 5G mobile requirements with new power class devices and new 5G bands

#### SOITEC CONNECT RF-GaN SOLUTION FOR MOBILE AND INFRASTRUCTURE

Unique expertise to capture GaN-on-Si long-term trend for Mobile and Infrastructure

Strong experience to serve high volume manufacturing markets Long-term roadmap to meet higher RF performances with **SmartGaN** 

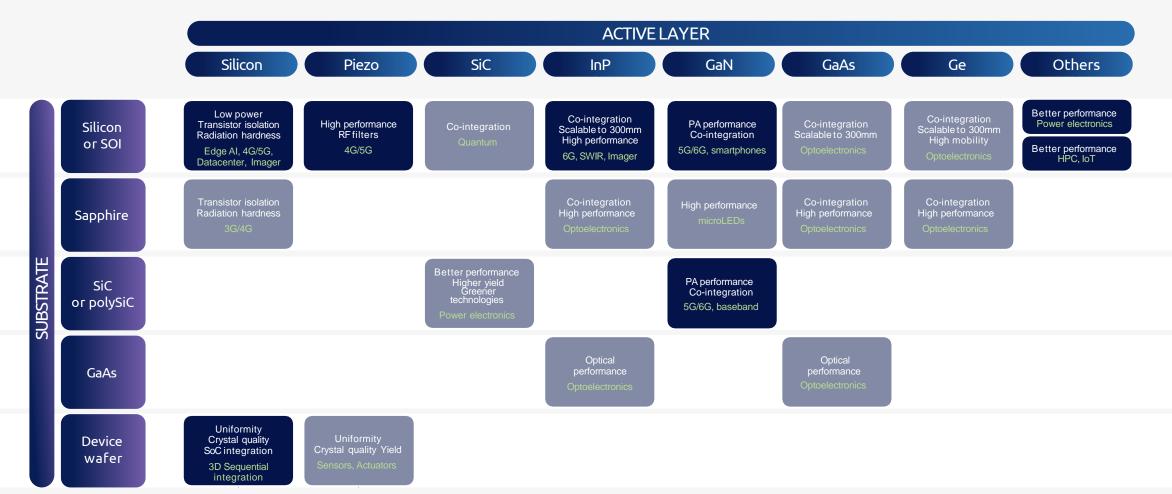
# **CONNECT RF-GaN ROADMAP** SmartGaN RF GaN-on-Si (150 & 200 mm) **5G Base stations** SmartGaN RF\* GaN-on-Si\* **5G Smartphone** \* low voltage compatible **RF PERFORMANCE IN DEVELOPMENT PRODUCTION** IN DEVELOPMENT 150mm 150mm 200mm







# **ANYTHING-ON-ANYTHING - SOITEC INNOVATION DNA ENABLING NEW PROPERTIES FOR SPECIFIC APPLICATIONS**







MOBILE COMMUNICATIONS

THANK YOU

# **GLOSSARY**

**4G LAA** 4G License Assisted Access

**4G LTE** 4G Long Term Evolution

**5G NR-U** 5G New Radio Unlicensed

**BAW** Bulk Acoustic Wave

**CPE** Customer Premises Equipment

**FTTX** Fiber to Anything

**FWA** Fixed Wireless Access

**LB** Low Band

**LNA** Low Noise Amplifier

MCU Microcontroller Unit

MHB Mid-High Band

NTN Non-Terrestrial Network

**RFFE** RF Front-End

**SAW** Surface Acoustic Wave

**SoC** System on Chip

**UHB** Ultra High Band

**UWB** Ultra Wide Band

**V2x** Vehicle to Everything